

Mutual Trust and Mutual Prosperous Coexistence

Open and Fair Transactions

The Toyota Auto Body Group strictly observes market rules and pursues fair transactions. For each transaction, we are in full compliance for basic contract agreements, and we are making efforts to ensure openness and fairness along with rational, and we are creating fair opportunities for entry for domestic and overseas suppliers who desire to have new transactions. We are also strengthening consolidation with suppliers to build relationships of mutual trust and mutual prosperity.

Prosperous Coexistence With Suppliers

We are aiming to establish basic procurement policies of mutual trust and prosperity.

Every year in April, we hold a procurement policy presentation meeting to communicate the important policies of Toyota Auto Body. In April 2007, 195 suppliers participated in the meeting.



The procurement policy presentation meeting for communicating fiscal year policies of Toyota Auto Body

In addition, every year we clarify issues concerning quality and cost with our suppliers and there are *kaizen* activities. Suppliers that have excellent activities in all fields are presented with a certificate of appreciation.



Presenting a certificate of appreciation to a supplier

The Toyota Auto Body Kyowa-kai

The Toyota Auto Body Kyowa-kai, consisting of a supplier's voluntary group of 114 companies, is deepening mutual exchanges and brainstorming for creating the number one minivans and SUVs in the world.

Our efforts involved the creation of a research meeting related to the three themes of management, safety, and quality assurance, and also we achieved solid mutual cooperation through presentation and regular meetings as well as lectures.



A presentation meeting to achieve mutual brainstorming

At our "Outstanding Case Example Exhibit", which focuses on such areas as safety and quality assurance, daily research results of each participating company were introduced. Of 84 participant case examples in FY2006, 11 case examples were selected as outstanding examples.



Outstanding Case Example Exhibit